

The Mitchell Times

SPRING 2018 EDITION

NEED ASSISTANCE?

*If you should ever need our assistance,
we are never more than a phone call away!*
(800) 237-3835

VISIT NEMITCHELL.COM:

*For more information about
Heating Oil, Propane,
and Heating & Cooling*

FROM THE MITCHELL FAMILY:

As we all wait anxiously for the arrival of warmer weather, it's hard to forget the frigid temperatures that our region experienced this past winter. So, just how cold was it in December and January? **According to our records, the two week cold snap from December 26th through January 8th was the coldest two week period that we have seen in the last 20 years!** The months of December and January were 18% colder than last year (2016-17) and 36% colder than the prior winter (2015-16). Now that is a real, old fashioned New England winter.

Thank you for giving us the opportunity to keep your family comfortable and safe during this historic cold snap. We would also like to thank the entire Mitchell Team for their commitment to our customers this past winter. They worked around the clock to keep our



community warm, and we are so very proud of them.

The cold wasn't the only challenge this winter, as the volatility in the energy markets lead to increases in oil and propane pricing. Whenever we see price spikes in the market it serves as a reminder of the importance of protecting your oil and propane prices. Customers that enrolled in a Price Protection plan prior to this past winter were able to avoid some of this price volatility. Please be sure to consider price protection for next winter.

We hope that you enjoy time spent with family and friends this spring and summer. Please call us if you have any upcoming home projects that we can help you with. As always, thank you for your continued loyalty and trust.

- The Mitchell Family

STAY COOL THIS SUMMER:

At Mitchell, we do our best to make sure our customers are comfortable in every season and we know that the hot and humid days are right around the corner. The experts at Mitchell want to help you and your family be prepared for those days by helping you select a new air conditioning system for your home. Whether you're interested in replacing your current unit(s) or starting from scratch, we're here to assist you in selecting the best system for your unique situation. Our experienced sales representatives will examine your home, its construction, utility costs, and many other factors before recommending the system that is right for you. Their goal is to help you find the system that will keep your family comfortable as efficiently and economically as possible.

If you have an air conditioning system that's more than 10 years old or have recently renovated your home, your old unit could be costing you significantly more money to operate when compared to the cost associated with a new, high-efficiency system. At Mitchell, we sell and install only the best air conditioning equipment on the market from reputable manufacturers, so let us help you find the unit that's right for you.



ASCENT COMBI BOILER:

For years, we have put our trust in the Energy Kinetics' line of products, and that is why we are pleased to introduce the new Ascent™ Combi Boiler by Energy Kinetics. In addition to having energy efficient technology that helps lower fuel bills, the Ascent™ also has the following features:

- Combined heat and hot water in one boiler with *hot water priority!*
- Silent burner cover, which makes it quieter than a small microwave
- Replaces 2, 3 and 4 section oil boilers
- Lifetime Limited Warranty

To learn more about the Ascent™, please contact our office and ask to speak with an Equipment Sales Representative.



THE Mitchell STORES:

The Mitchell Store in Brookfield now offers freshly prepared breakfast and lunch items for your convenience and enjoyment. Grab a delicious breakfast sandwich and coffee to begin your day, or come in on your lunch break to get a tasty Grilled Chicken Sandwich or Philly Cheesesteak. We now offer freshly made food at the following locations:



- 30 Federal Road, Brookfield, CT
- 124 Putnam Park Road, Bethel, CT
- 44 Park Lane Road, New Milford, CT

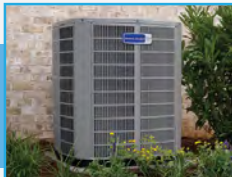
We do our best to provide our customers with high quality products and exceptional customer service. Visit one of our locations and experience "Service in the Mitchell Manner".

ANNUAL MAINTENANCE REMINDER:

One of the most important services we provide our customers is their annual tune-up. Annual maintenance should be performed on your home's heating and cooling systems to ensure that the units continue to run safely and efficiently. At this service we make sure your units are running at maximum efficiency and identify potential problems before they become major issues and costly repairs. Once the annual tune-up is complete, our expert technicians will provide you with an assessment of your system and may provide recommendations for replacing your equipment if they feel it would be in your best interest.



HEATING EQUIPMENT



COOLING EQUIPMENT



GAS FIREPLACES



POOL HEAT



GAS FIRE PITS

Call our office today at (800) 237-3835 to schedule your annual maintenance, or improve your home by installing any of the equipment items above!

SPOTLIGHT:

This edition of Spotlight shines on Tim O'Leary. Tim joined the Mitchell Team in August 1993. For 25 years Tim has served our customers as a Sales Representative. He specializes in making sure our customers have high efficiency heating and cooling equipment in their homes. When Tim is not serving our customers, he enjoys spending time with his wife, playing golf and taking casino trips!



CUSTOMER TESTIMONIALS:

"Tonight we came home to find we had no heat in the house. With the air temps in the 20s and 2 young kids, I was eager to get it fixed as soon as possible. Not only did the technician take the time to diagnose and fix the issue, but he also educated me about our heating system so I can better understand when things go wrong (and even fix a few things myself). He was patient and thorough, and I sincerely appreciate the high quality service. Thank you!"

- Brookfield, CT Customer

"I wanted to thank you and make you aware of the terrific job your oil tank install crew did for me. The job was extremely clean, it was completed quickly, and both staff were very accommodating. Others in the industry who happened to also see the install commented on how clean the job was."

- Danbury, CT Customer

Mitchell
Since 1945.

ENERGY PRODUCTS & SERVICES

Danbury (203) 744-0600
New Milford (860) 354-5518
Redding/Ridgefield (203) 431-3921
New Canaan (203) 966-5001
Toll Free (800) 237-3835